



Care Solutions

Qualification Rules for Producers

The 2020 OneAmerica Independent Leaders' Conference provides an opportunity to relax and enjoy your success on the island of Nevis with other top-tier producers during June 6–10, 2020.

Producer requirements

1,250,000 conference credits are required between Jan. 1–Dec. 31, 2019. Conference credits are one credit for every dollar of issued Care Solutions premium. Producers who reach this level will be eligible to be invited to attend with guest over the age of 21.

Note: Asset-Care IV and reoccurring Continuation of Benefits rider premiums are calculated by multiplying the first-year premium by a factor of 10. • Conference attendance is not transferable. • No substitution or compensation will be given in the event a producer cannot attend.

NOT A DEPOSIT • NOT FDIC OR NCUA INSURED • NOT BANK OR CREDIT UNION GUARANTEED • NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY • MAY LOSE VALUE

General conference information

- Attendance at the OneAmerica Independent Leaders' Conference is by invitation only. Interpretation of the qualification rules and ultimate issuance of invitations is at the discretion of the company.
- No substitutions or compensation will be given in the event a producer cannot attend the conference.
- OneAmerica will pay eligible expenses for the producer who has been extended an invitation and one guest over the age of 21.
- No additional expenses will be allowed for a producer attending without a guest.
- OneAmerica reports taxable expenses to the IRS, as required by law.
- Only producers holding an active contract on the actual dates of the trip may attend.